



STATE OF ALABAMA
DEPARTMENT OF FINANCE
DIVISION OF PURCHASING

INVITATION TO BID

INVITATION TO BID NO: 10-X-2207258

REQ. AGENCY : 999999
PURCHASING DIVISION
AGENCY REQ. NO. :
T-NUMBER : T301
DATE ISSUED : 08/26/09
VENDOR NO. :
VENDOR PHONE NO. :
SNAP REQ. NO. : 1418397
BUYER NAME : PAT ANTLE

FOR: CELLULAR TELEPHONES

BUYER PHONE NO. : (334) 242-7253-
PURCHASING PHONE NO: (334) 242-7250

BID MUST BE RECEIVED BEFORE:
DATE: 09/29/09 TIME: 5:00 PM

BIDS WILL BE PUBLICLY OPENED:
DATE: 09/30/09 TIME: 10:00 AM

TO BE COMPLETED BY VENDOR

INFORMATION IN THIS SECTION SHOULD BE PROVIDED, AS APPROPRIATE. BID RESPONSE
MUST BE IN INK OR TYPED WITH ORIGINAL SIGNATURE AND NOTARIZATION.

1. DELIVERY: CAN BE MADE _____ DAYS OR _____ WEEKS AFTER RECEIPT OF ORDER
2. TERMS: _____(DISCOUNTS ARE TAKEN WITHOUT REGARD TO DATE OF PAYMENT.)
3. PRICE VALID FOR ACCEPTANCE WITHIN _____ DAYS.
4. VENDOR QUOTATION REFERENCE NUMBER, IF ANY: _____
(THIS NUMBER WILL APPEAR ON THE PURCHASE ORDER.)
5. E-MAIL ADDRESS: _____
INTERNET WEBSITE: _____
6. GENERAL CONTRACTOR'S LICENSE NO: _____
TYPE OF G.C. LICENSE: _____
RETURN INVITATION TO BID:

US MAIL

COURIER

STATE OF ALABAMA
DEPARTMENT OF FINANCE
DIVISION OF PURCHASING
P O BOX 302620
MONTGOMERY, AL 36130-2620

STATE OF ALABAMA
DIVISION OF PURCHASING
RSA UNION BUILDING
100 N. UNION ST., SUITE 192
MONTGOMERY, AL 36104

***** IMPORTANT NOTE: *****

BIDDERS MUST COMPLY WITH ALL "BID RESPONSE INSTRUCTIONS" ON PAGE 2, TO INCLUDE
ITEM 7 - COPY REQUIREMENT.

SIGNATURE AND NOTARIZATION REQUIRED

I HAVE READ THE ENTIRE BID AND AGREE TO FURNISH EACH ITEM OFFERED AT THE PRICE QUOTED.
I HERBY AFFIRM I HAVE NOT BEEN IN ANY AGREEMENT OR COLLUSION AMONG BIDDERS IN
RESTRAINT OF FREEDOM OF COMPETITION BY AGREEMENT TO BID AT A FIXED PRICE OR TO
REFRAIN FROM BIDDING.

SWORN TO AND

FEIN OR SSN

AUTHORIZED SIGNATURE (INK)

SUBSCRIBED BEFORE ME THIS

COMPANY NAME

TYPE/PRINT AUTHORIZED NAME

_____ DAY OF _____

MAIL ADDRESS

TITLE

NOTARY PUBLIC

CITY, STATE, ZIP

TOLL FREE NUMBER

TERM EXP: _____

PHONE INCLUDING AREA CODE

FAX NUMBER

STANDARD TERMS & CONDITIONS

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AUTHORITY:

THE DEPARTMENT OF FINANCE CODE OF ADMINISTRATIVE PROCEDURE, CHAPTER 355-4-1 EFFECTIVE DECEMBER 20, 2001 IS INCORPORATED BY REFERENCE AND MADE A PART OF THIS DOCUMENT. TO RECEIVE A COPY CALL (334)242-7250, OR OUR WEBSITE WWW.PURCHASING.ALABAMA.GOV .

INFORMATION AND ASSISTANCE TO MINORITY BUSINESSES IN THE TECHNICAL COMPLETION OF REQUIRED FORMS MAY BE OBTAINED FROM THE OFFICE OF MINORITY BUSINESS ENTERPRISE, 1-800-447-4191.

BID (ITB) RESPONSE INSTRUCTIONS

REV: 08/19/09

1. TO SUBMIT A RESPONSIVE BID, READ THESE INSTRUCTIONS, ALL TERMS, CONDITIONS AND SPECIFICATIONS.
2. BID ENVELOPES/PACKAGES/BOXES MUST BE IDENTIFIED ON FRONT, PREFERABLY LOWER LEFT CORNER AND BE VISIBLE WITH THE BID NUMBER AND OPENING DATE. EACH INDIVIDUAL BID (IDENTIFIED BY A UNIQUE BID NUMBER) MUST BE SUBMITTED IN A SEPARATE ENVELOPE. RESPONSES TO MULTIPLE BID NUMBERS SUBMITTED IN THE SAME ENVELOPE/COURIER PACKAGE, THAT ARE NOT IN SEPARATE ENVELOPES PROPERLY IDENTIFIED, WILL BE REJECTED. THE DIVISION OF PURCHASING DOES NOT ASSUME RESPONSIBILITY FOR LATE BIDS FOR ANY REASON INCLUDING THOSE DUE TO POSTAL, OR COURIER SERVICE. BID RESPONSES MUST BE IN THE DIVISION OF PURCHASING OFFICE PRIOR TO THE "RECEIVE DATE AND TIME" INDICATED ON THE BID.
3. BID RESPONSES (PAGE 1, PRICE SHEET AND ADDENDUMS (WHEN SIGNATURE IS REQUIRED)) MUST BE IN INK OR TYPED ON THIS DOCUMENT. OR EXACT FORMAT WITH SIGNATURES BEING HANDWRITTEN ORIGINALS IN INK (PERSON SIGNING BID, NOTARY, AND NOTARY EXPIRATION), OR THE BID WILL BE REJECTED. UNLESS INDICATED IN THE BID, ALL PRICE PAGES MUST BE COMPLETED AND RETURNED. IF AN ITEM IS NOT BEING BID, IDENTIFY IT AS NB (NO-BID). PAGES SHOULD BE SECURED. THE DIVISION OF PURCHASING DOES NOT ASSUME RESPONSIBILITY FOR MISSING PAGES. FAXED BID RESPONSES WILL NOT BE ACCEPTED.
4. THE UNIT PRICE ALWAYS GOVERNS REGARDLESS OF THE EXTENDED AMOUNT. A UNIT PRICE CHANGE ON A LINE MUST BE INITIALED BY THE PERSON SIGNING THE BID, OR THAT LINE WILL BE REJECTED. THIS INCLUDES A CROSS-OUT, STRIKE-OVER, INK-OVER, WHITE-OUT, ERASURE, OR ANY OTHER METHOD CHANGING THE PRICE.
5. A "NO BID" MUST BE RETURNED TO REMAIN ON A CLASS/SUBCLASS. RETURN PAGE 1 OR NOTIFICATION PAGE MARKED "NO-BID". IDENTIFY IT ON THE ENVELOPE AS A "NO-BID". FAILING TO RESPOND TO 3 ITB'S WITHIN THE SAME CLASS/SUBCLASS WILL AUTOMATICALLY PURGE THE VENDOR FROM THAT CLASS/SUBCLASS. RESPONDING WITH 6 "NO-BIDS" WITHIN THE SAME CLASS/SUBCLASS WILL AUTOMATICALLY PURGE THE VENDOR FROM THAT CLASS/SUBCLASS. A "NO-BID" RECEIVED LATE IS CONSIDERED A NO RESPONSE.
6. THE DIVISION OF PURCHASING IS NOT RESPONSIBLE FOR MISINTERPRETATION OF DATA FAXED FROM THIS OFFICE.
7. THE DIVISION OF PURCHASING REQUIRES AN ORIGINAL AND A MINIMUM OF ONE COMPLETE EXACT COPY (TO INCLUDE SIGNATURE AND NOTARY) OF THE INVITATION-TO-BID RESPONSE. THE ORIGINAL AND THE COPY SHOULD BE SUBMITTED TOGETHER AS A BID PACKAGE.
8. AN IMPROPERLY SUBMITTED BID, LATE BID, OR BID THAT IS CANCELLED ON OR BEFORE THE OPENING DATE WILL BE HELD FOR 90 DAYS AND THEN DESTROYED. THE BID MUST BE RETRIEVED DURING REGULAR WORK HOURS, MONDAY - FRIDAY, EXCEPT STATE HOLIDAYS. AFTER THE BID IS DESTROYED, THE DIVISION OF PURCHASING ASSUMES NO RESPONSIBILITY FOR THE DOCUMENT.

DISQUALIFIED/CANCELLED BID

BIDS THAT ARE IMPROPERLY SUBMITTED OR RECEIVED LATE WILL BE A RESPONSE FOR RECORD, BUT WILL NOT BE RETURNED OR A NOTIFICATION MAILED.

THE FOLLOWING IS A PARTIAL LIST WHEREBY A BID RESPONSE WILL BE DISQUALIFIED:

BID NUMBER NOT ON FACE OF ENVELOPE/COURIER PACKAGE/BOX
RESPONSES TO MULTIPLE BID NUMBERS IN SAME ENVELOPE NOT PROPERLY IDENTIFIED
BID RECEIVED LATE
BID NOT SIGNED/NOT ORIGINAL SIGNATURE
BID NOT NOTARIZED/NOT ORIGINAL SIGNATURE OF NOTARY AND/OR NO NOTARY EXPIRATION
NOTARIZED OWN SIGNATURE
REQUIRED INFORMATION NOT SUBMITTED WITH BID
FAILURE TO SUBMIT THE ORIGINAL BID AND A COMPLETE EXACT COPY
FAILURE TO MARK RESPONSES AS "ORIGINAL" AND/OR "COPY"

CERTIFICATION PURSUANT TO ACT NO. 2006-557

ALABAMA LAW (SECTION 41-4-116, CODE OF ALABAMA 1975) PROVIDES THAT EVERY BID SUBMITTED AND CONTRACT EXECUTED SHALL CONTAIN A CERTIFICATION THAT THE VENDOR, CONTRACTOR, AND ALL OF ITS AFFILIATES THAT MAKE SALES FOR DELIVERY INTO ALABAMA OR LEASES FOR USE IN ALABAMA ARE REGISTERED, COLLECTING, AND REMITTING ALABAMA STATE AND LOCAL SALES, USE, AND/OR LEASE TAX ON ALL TAXABLE SALES AND LEASES INTO ALABAMA. BY SUBMITTING THIS BID, THE BIDDER IS HEARBY CERTIFYING THAT THEY ARE IN FULL COMPLIANCE WITH ACT NO. 2006-557, THEY ARE NOT BARRED FROM BIDDING OR ENTERING INTO A CONTRACT PURSUANT TO 41-4-116, AND ACKNOWLEDGES THAT THE AWARDING AUTHORITY MAY DECLARE THE CONTRACT VOID IF THE CERTIFICATION IS FALSE.

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INTENT TO AWARD

EFFECTIVE MAY 1, 2008, THE STATE OF ALABAMA - DIVISION OF PURCHASING WILL ISSUE AN 'INTENT TO AWARD' BEFORE A FINAL AWARD IS MADE. THE 'INTENT TO AWARD' WILL CONTINUE FOR A PERIOD OF FIVE (5) CALENDAR DAYS, AFTER WHICH A PURCHASE ORDER WILL BE PRODUCED. UPON FINAL AWARD, ALL RIGHTS TO PROTEST ARE FORFEITED. A DETAILED EXPLANATION OF THIS PROCESS MAY BE REVIEWED IN THE ALABAMA ADMINISTRATIVE CODE - CHAPTER 355-4-1(14).

ALTERNATE BID RESPONSE

UNLESS STATED ELSEWHERE IN THIS INVITATION-TO-BID (ITB) THE STATE OF ALABAMA WILL ACCEPT AND EVALUATE ALTERNATE BID SUBMITTALS ON ANY ITB'S. ALTERNATE BID RESPONSES WILL BE EVALUATED ACCORDING TO THE REQUIREMENTS AS ALL OTHER RESPONSES TO THIS ITB.

INTERNET WEBSITE LINK'S

INTERNET AND/OR WEBSITE LINKS WILL NOT BE ACCEPTED IN BID RESPONSES AS A MEANS TO SUPPLY ANY REQUIREMENTS STATED IN THIS ITB (INVITATION-TO-BID).

PRODUCT DELIVERY, RECEIVING AND ACCEPTANCE

IN ACCORDANCE WITH THE UNIVERSAL COMMERCE CODE (CODE OF ALABAMA, TITLE 7), AFTER DELIVERY, THE STATE OF ALABAMA HAS THE RIGHT TO INSPECT ALL PRODUCTS BEFORE ACCEPTING. THE STATE WILL INSPECT PRODUCTS IN A REASONABLE TIMEFRAME. SIGNATURE ON A DELIVERY DOCUMENT DOES NOT CONSTITUTE ACCEPTANCE BY THE STATE. THE STATE WILL ACCEPT PRODUCTS ONLY AFTER SATISFACTORY INSPECTION.

SALES TAX EXEMPTION

PURSUANT TO THE CODE OF ALABAMA, 1975, TITLE 40-23-4 (A) (11), THE STATE OF ALABAMA IS EXEMPT FROM PAYING SALES TAX. AN EXEMPTION LETTER WILL BE FURNISHED UPON REQUEST.

INVOICES

INQUIRIES CONCERNING PAYMENT AFTER INVOICES HAVE BEEN SUBMITTED ARE TO BE DIRECTED TO THE RECEIVING AGENCY, NOT THE DIVISION OF PURCHASING

BID RESPONSES AND BID RESULTS

UNEVALUATED BID RESPONSES (NOT BID RESULTS) ARE AVAILABLE ON OUR WEB SITE AT WWW.PURCHASING.ALABAMA.GOV. BID RESULTS WILL BE MADE AVAILABLE FOR REVIEW IN THE DIVISION OF PURCHASING OFFICE, BUT ONLY AFTER THE BID HAS BEEN AWARDED. WE DO NOT FAX OR MAIL COPIES OF BID RESULTS. IF A VENDOR WISHES TO REVIEW BID RESULTS IN OUR OFFICE, THEY SHOULD FAX THEIR REQUEST TO REVIEW THE BID TWO DAYS IN ADVANCE TO THE "BID REVIEW CLERK" AT (334) 242-4419. BE SURE TO REFERENCE THE BID NUMBER.

FOREIGN CORPORATION - CERTIFICATE OF AUTHORITY

ALABAMA LAW PROVIDES THAT A FOREIGN CORPORATION (AN OUT-OF-STATE COMPANY/FIRM) MAY NOT TRANSACT BUSINESS IN THE STATE OF ALABAMA UNTIL IT OBTAINS A CERTIFICATE OF AUTHORITY FROM THE SECRETARY OF STATE. SECTION 10-2B-15.01, CODE OF ALABAMA 1975. TO OBTAIN FORMS FOR A CERTIFICATE OF AUTHORITY, CONTACT THE SECRETARY OF STATE, CORPORATIONS DIVISION, (334) 242-5324. THE CERTIFICATE OF AUTHORITY DOES NOT KEEP THE VENDOR FROM SUBMITTING A BID.

BID IDENTIFICATION

REFERENCE PAGE 2, ITEM 2. DUE TO THE POSTAL SERVICE PUTTING BAR CODE LABELS ON ENVELOPES, IT CONCEALS THE BID NUMBER AND DATE IF THE VENDOR HAS WRITTEN THEM OTHER THAN THE LOWER LEFT CORNER, THEREFORE THE BID WOULD BE REJECTED FOR NOT BEING PROPERLY IDENTIFIED.

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PURPOSE:

ESTABLISH A CONTRACT BETWEEN THE SUCCESSFUL VENDORS AND THE STATE OF ALABAMA (HEREINAFTER REFERRED TO AS THE STATE), WHEREBY THE STATE CAN ACQUIRE CELLULAR AND/OR PCS WIRELESS TELEPHONE, DATA AND PDA (PERSONAL DIGITAL ASSISTANT) EQUIPMENT AND SERVICES TO SUPPORT THE REQUIREMENTS OF ALL STATE AGENCIES. CONTRACT PRICES ARE AVAILABLE TO ALL LOCAL GOVERNMENTAL AGENCIES AND SCHOOLS.

THESE TELEPHONES ARE NOT FOR PERSONAL USE. STATE, LOCAL GOVERNMENT AGENCY AND SCHOOL SYSTEM EMPLOYEES CAN NOT USE THIS CONTRACT FOR THEIR OWN PERSONAL USE. THIS CONTRACT IS FOR STATE BUSINESS ONLY.

SPECIFICATIONS FOR WIRELESS EQUIPMENT & SERVICE:

WHO CAN BID:

THE VENDOR IS TO BID ONLY THE MSA'S (METROPOLITAN SERVICE AREA) OR RSA'S (RURAL SERVICE AREA) IN WHICH HE IS LICENSED TO PROVIDE SERVICE AND EQUIPMENT, AND IN WHICH HE CAN PROVIDE CONSISTENT, SATISFACTORY SERVICE. VENDORS MUST BE ABLE TO PROVIDE DATA PRODUCTS TO INCLUDE:

1. PDA/VOICE PRODUCTS GEARED TO EMAIL SOLUTIONS AND SOFTWARE SOLUTIONS
2. WIRELESS DATA CARDS (AIR CARDS)
3. CAMERA PHONES

VENDORS MUST HAVE THE ABILITY TO BID A MINIMUM OF SIX (6) VOICE CELL PHONES, A MINIMUM OF ONE (1) MODEL OF AIR CARDS AND A MINIMUM OF THREE (3) MODELS OF PDA'S, TO INCLUDE BLACKBERRY DEVICES AND OTHER BRAND SMARTPHONE DEVICES. VENDOR MUST INCLUDE IN THEIR CATALOG AT LEAST ONE (1) VOICE AND DATA COMBINED MODEL WITH INTERNATIONAL CAPABILITY AND GPS CAPABILITY.

VENDORS WILL NOT BE ALLOWED TO BID, OR ADD AT A LATER DATE, ANY COMMUNICATION DEVICE THAT HAS TWO-WAY CAPABILITY.

CERTIFICATION:

THE STATE MAY REQUIRE THE VENDOR TO PROVIDE CERTIFICATION ALLOWING HIM TO PROVIDE CELLULAR TELEPHONE SERVICE AND EQUIPMENT. VENDORS RESPONDING TO THIS SOLICITATION MUST BE IN FULL COMPLIANCE WITH ALL FEDERAL COMMUNICATIONS COMMISSION RULES AND REGULATIONS PERTAINING TO CELLULAR TELEPHONE SERVICE AND EQUIPMENT PROVIDERS.

AWARD:

THE STATE WILL AWARD BOTH EQUIPMENT AND SERVICE TO A SINGLE VENDOR WITHIN EACH MSA AND RSA. IF ANY ONE VENDOR CAN PROVIDE SERVICE TO AN ENTIRE AREA WHERE ALL OTHERS CAN ONLY PROVIDE PARTIAL SERVICE, THEN THAT VENDOR MAY BE AWARDED THAT MSA/RSA. IN AREAS WHERE NO SINGLE VENDOR CAN PROVIDE SERVICE TO THE ENTIRE AREA, THEN THAT AREA'S AWARD MAY BE DIVIDED.

BASIS OF EVALUATION:

BIDS WILL BE EVALUATED FOR TECHNICAL COMPLIANCE WITH THE SPECIFICATIONS ATTACHED TO THE INVITATION TO BID. FAILURE TO MEET THE TECHNICAL SPECIFICATIONS WILL DISQUALIFY THE BID.

THE AWARD WILL BE MADE TO THE VENDOR WITH THE LOWEST AGGREGATE LUMP SUM PRICE FOR A GROUP OF ITEMS IDENTIFIED ON THE "TARGET CONFIGURATION PRICE SHEET". FOR EVALUATION PURPOSES THE GROUPING WILL CONSIST OF LINE ITEMS REPRESENTING POTENTIAL COSTS ASSOCIATED WITH CELLULAR SERVICE FOR ONE MONTH (EXCLUDING EQUIPMENT COST). THE FORMULA FOR COMPUTING THE LUMP SUM TOTAL WILL BE THE COMPUTED SUM OF THE ITEMS LISTED BELOW:

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- * USAGE PACKAGE (200 MINUTES) TIMES A QUANTITY OF 50 EACH
- * USAGE PACKAGE (450 MINUTES) TIMES A QUANTITY OF 100 EACH
- * USAGE PACKAGE (1350 MINUTES) TIMES A QUANTITY OF 150 EACH
- * POOLED MINUTES PLAN (9000 MINUTES FOR A GROUP OF 20 PHONES) TIMES A QUANTITY OF 50 EACH
- * DATA AIR CARD - UNLIMITED USAGE TIMES A QUANTITY OF 100 EACH
- * PDA W/UNLIMITED EMAIL AND 600 CELLULAR MINUTES TIMES A QUANTITY OF 150 EACH
- * PDA W/UNLIMITED EMAIL ADDED TO VOICE LINE TIMES A QUANTITY OF 75 EACH
- * INSTANT AND TEXT MESSAGING - UNLIMITED USAGE TIMES A QUANTITY OF 20 EACH

THE MINUTE USAGE RATES ARE FOR EVALUATION PURPOSES ONLY. THE VENDOR MUST INCLUDE, AT A MINIMUM, THE ABOVE PACKAGES AND ITEMS ON THE "CATALOG DETAIL PRICE SHEET". OVERAGE CHARGES WILL NOT BE EVALUATED; HOWEVER, YOU MUST INCLUDE OVERAGE CHARGES FOR THE ABOVE PACKAGES IN THE "CATALOG DETAIL PRICE SHEET" IF YOU INTEND TO CHARGE FOR OVERAGES ON THESE PACKAGES. THE VENDOR SHOULD ALSO INCLUDE ON THE "CATALOG DETAIL PRICE SHEET" ALL OTHER PACKAGES AND RATE PLANS THE VENDOR CAN OFFER THE STATE.

PRICE SCHEDULES:
ANY VENDOR BIDDING ONE OR MORE SERVICE AREAS MUST BID THE SAME PRICES FOR EACH AREA BID.

EQUIPMENT DOCUMENTATION:
VENDORS MUST PROVIDE COMPLETE MANUFACTURER'S DOCUMENTATION FOR ALL EQUIPMENT AND SERVICES BID. THE INFORMATION PROVIDED MUST ADDRESS ALL SPECIFICATIONS AND FEATURES FOR EACH TYPE OF COMMUNICATION DEVICE, SERVICE, AND OTHER ITEMS AS SPECIFIED IN THIS INVITATION TO BID. ALL DOCUMENTATION AND INFORMATION PROVIDED MUST BE CLEARLY LABELED TO SHOW WHICH MODEL NUMBER, SPECIFICATION, AND CATALOG NUMBER TO WHICH THE INFORMATION IS APPLICABLE. THE VENDOR MAY PROVIDE ADDITIONAL INFORMATION TO SUPPORT THE MANUFACTURER'S DOCUMENTATION IN THE SAME FORMAT. FAILURE TO PROVIDE AND LABEL THE REQUIRED DOCUMENTATION MAY RESULT IN REJECTION OF BID!

VENDORS MUST INCLUDE IN THEIR CATALOG A MINIMUM OF FIVE MODELS OF VOICE CELLULAR DEVICES FREE OF CHARGE, INCLUDING AT LEAST TWO FLIP MODELS.

THE LOWEST RESPONSIBLE LUMP SUM TOTAL BID FOR EACH MSA OR RSA WILL RECEIVE THE AWARD FOR THAT AREA PROVIDED VENDOR'S EQUIPMENT MEETS ALL SPECIFICATIONS. A VENDOR MUST BID ALL LINE ITEMS WITHIN AN AREA FOR BID TO BE COMPLIANT FOR THAT AREA.

EQUIPMENT PRICING:
*** PLEASE ALSO SEE ATTACHED PRICING FORM INSTRUCTIONS***

ALL AWARDED VENDORS WILL BE REQUIRED TO FURNISH ON REQUEST FROM ANY STATE AGENCY A COMPLETE LIST OF ALL ITEMS BID AND MUST MATCH THE CATALOG PRICE SHEET. THIS PRICE LIST WILL BE IN FORCE FOR THE ENTIRE PERIOD OF THE CONTRACT THAT WILL RESULT FROM THIS BID. FAILURE TO COMPLY WILL RESULT IN THAT VENDOR BEING REMOVED FROM THE CONTRACT AND THOSE LINES WILL BE AWARDED TO THE NEXT LOWEST VENDOR. VENDOR SHOULD ALSO LIST ALL OTHER AVAILABLE TELEPHONES, ACCESSORIES, AS WELL AS SERVICES SUCH AS TEXT, OR SHORT MESSAGING, E-MAIL AND INTERNET ACCESS ON THE "CATALOG DETAIL PRICE SHEET" PROVIDED IN THE SPECIFICATIONS ATTACHED TO THE ITB. NOTE: AGENCIES CANNOT PURCHASE ANY EQUIPMENT OR SERVICE NOT LISTED IN THE CATALOG.

THE AWARDED VENDOR MUST ALSO INCLUDE STATE CATALOG PRICES ON THEIR WEBSITE. VENDOR MUST FURNISH A LINK TO THE WEBSITE, TO ALLOW ALL STATE AGENCIES TO ACCESS THE VENDOR'S STATE CATALOG ONLINE.

REMEMBER: THESE PRICES CAN NOT BE INCREASED AT ANY TIME DURING THE

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LENGTH OF THIS CONTRACT. ONLY NEW PIECES OF EQUIPMENT OR NEWLY INTRODUCED SERVICES CAN BE ADDED TO A CATALOG ONCE A CONTRACT HAS BEEN ESTABLISHED.

WHEN AN AWARDED VENDOR ACQUIRES NEW MODELS OF EQUIPMENT OR NEW SERVICES THAT CAN BE OFFERED DURING THE CONTRACT PERIOD, THE VENDOR MUST SEND DOCUMENTATION ALONG WITH A WRITTEN REQUEST THAT THOSE ITEMS BE ADDED TO THAT CONTRACT. THE DOCUMENTATION AND WRITTEN REQUEST MUST BE SENT TO THE BUYER OVERSEEING THE CONTRACT. THE BUYER WILL EXAMINE THE DOCUMENTATION AND, IF APPROVED, WILL ADD ANY NEW ITEMS TO THE CONTRACT.

NOTE: THE STATE EXPECTS NEW SERVICE PACKAGES TO BE ADDED AT SPECIALLY DISCOUNTED PRICES TO THE EXISTING CATALOG!!!

MANDATORY SERVICE FEATURES:

THE FOLLOWING MINIMUM SERVICES MUST BE INCLUDED IN THE MONTHLY ACCESS CHARGE TO THE STATE:

- * CALL FORWARDING
- * CALL WAITING
- * CALLING LINE IDENTIFICATION (CALLER ID)
- * VOICEMAIL SERVICE
- * THREE WAY CALLING

VENDORS SHOULD PROVIDE PRICING IN THE "CATALOG DETAIL PRICE SHEET" FOR ALL OTHER AVAILABLE SERVICE FEATURES.

ROAMING AND LONG DISTANCE: THE STATE WILL NOT PAY ANY ROAMING OR LONG DISTANCE CHARGES INSIDE THE UNITED STATES. VENDOR MUST LIST ANY APPLICABLE ROAMING AND LONG DISTANCE CHARGES, APPLIED TO CALLS ORIGINATING OR TERMINATING OUTSIDE THE U.S., ON THE CATALOG DETAIL PRICE SHEET.

CONVERSION OF EXISTING SERVICE:

THERE IS TO BE NO CHARGE FOR CONVERSION OF EXISTING EQUIPMENT FROM THE EXISTING CELLULAR SERVICE PROVIDER TO THE NEW CELLULAR SERVICE PROVIDER'S SYSTEM DURING THE LIFE OF THE CONTRACT SHOULD THE AGENCY CONVERT. IF THE AWARDED VENDOR'S SERVICE TECHNOLOGY IS NOT COMPATIBLE WITH EXISTING EQUIPMENT, THE VENDOR MUST REPLACE, AT NO ADDITIONAL COST TO THE STATE, SAID EQUIPMENT WITH COMPARABLE EQUIPMENT WHICH IS COMPATIBLE WITH THE NEW PROVIDER'S SERVICE TECHNOLOGY. THIS INCLUDES ALL HANDSETS AND DATA DEVICES, INCLUDING FLIP TOP MODELS, PDA'S AND AIR CARDS.

THE NEW SERVICE PROVIDER MUST ALSO PROVIDE WIRELESS LOCAL NUMBER PORTABILITY (WLNP) TO THOSE CONVERTING. THE AWARDED VENDORS WILL WORK WITH THE STATE TO HAVE THESE NUMBERS PORTED IN A SMOOTH MANNER, WITHOUT DISRUPTION OF SERVICE.

IF THE CURRENT PROVIDER IS THE SUCCESSFUL AWARDED VENDOR, THE VENDOR MUST OFFER TO REPLACE ANY CURRENT VOICE ONLY DEVICES THAT ARE A MINIMUM OF TWO (2) YEARS OLD WITH ONE OF THE FREE MODELS THAT ARE BID AT NO COST. THE USER WILL CHOOSE WHICH OF THE FREE MODELS HE/SHE WISHES TO REPLACE THEIR CURRENT DEVICE WITH.

PERMIT STATE CALLING CARD USAGE:

THE VENDOR'S NETWORK EQUIPMENT MUST IN NO WAY IMPEDE OR PREVENT STATE OFFICIALS FROM USING THEIR STATE ISSUED CALLING CARDS FOR LONG DISTANCE CALLS.

SUSPECTED FRAUD:

IN THE EVENT OF SUSPECTED FRAUD OR CLONING, THE VENDOR MUST NOTIFY THE AGENCY/CUSTOMER PRIOR TO DISCONNECTING THE SERVICE.

BILLING FORMAT:

THE STATE REQUIRES THAT ALL BILLS SENT TO A SINGLE AGENCY BILLING BE

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SETUP WITH A SINGLE INVOICE SHOWING THE TOTAL AMOUNT BILLED FOR ALL CELLULAR TELEPHONES AND SERVICES BEING BILLED TO THAT AGENCY ADDRESS, ALONG WITH DETAILED CALL REPORTS BROKEN DOWN BY EACH CELLULAR TELEPHONE NUMBER, SHOWING ALL CALLS AND SERVICES BEING BILLED ON THE CELLULAR TELEPHONE NUMBER, SHOWING ALL CALLS AND SERVICES BEING BILLED ON THE MONTHLY INVOICE, SHOWING THE DATE, TIME, NUMBERS CALLED OR RECEIVED, AND THE DURATION OF THE CALLS. AGENCIES MAY REQUEST THAT DETAILED BILLING NOT BE PROVIDED FOR ONE OR MORE CELLULAR NUMBERS. THIS BILLING IS TO BE PROVIDED AT NO COST TO THE STATE. ALL BILLING IS TO BE IN ARREARS.

TAXES/FEE: THE STATE IS EXEMPT FROM PAYING FEDERAL EXCISE TAX, E-911 TAXES AND COUNTY OR LOCAL SALES TAX. THE STATE IS RESPONSIBLE FOR THE SIX (6) PERCENT CELLULAR USAGE TAX FOR LOCAL CALLS. NO OTHER MONTHLY RECURRING FEES, TO SPECIFICALLY INCLUDE BUT NOT LIMIT TO, ADMINISTRATIVE ROAMING, BILLING, SURCHARGES, SET UP FEES, RECOVERY FEES, ELECTRONIC BILLING, OR THE UNIVERSAL SERVICE FUND FEE, WILL BE CHARGED TO THE STATE. THE STATE WILL PAY NO OTHER TAXES UNLESS THEY ARE FEDERALLY MANDATED TO BE PAID BY THE CUSTOMER. CHARGES THAT PERTAIN TO SERVICE PACKAGES, SUCH AS OVERAGE CHARGES, MUST BE STATED IN THE CATALOG, OR THE STATE WILL NOT PAY.

THE STATE WILL NOT PAY DETAILED BILLING, NON-DETAILED BILLING, ANY EARLY TERMINATION FEES OR DEVICE INSURANCE. NO OTHER NEW CHARGES OR FEES WILL BE ALLOWED ONCE A CONTRACT IS IN PLACE, EXCEPT THOSE THAT ARE FEDERALLY MANDATED THAT THE USER IS REQUIRED TO PAY.

USAGE REPORTS:

THE VENDOR MAY BE ASKED TO PROVIDE TO THE STATE OR RESPECTIVE AGENCY USAGE REPORTS FOR THE PREVIOUS SIX MONTHS BILLING CYCLE. THIS REPORT WILL INCLUDE THE FOLLOWING DATA: DATE AND TIME, NUMBER CALLED, DURATION OF CALL, ASSOCIATED COST PER CALL, AND THE TOTAL COST. THIS INFORMATION MUST BE SORTED BY STATE AGENCY AND TELEPHONE NUMBER FOR ALL TELEPHONES AND DATA DEVICES BEING INVOICED TO THE RESPECTIVE AGENCY. THIS REPORT WILL BE PROVIDED AT NO ADDITIONAL COST TO THE STATE.

INVENTORY REPORTS:

EACH JANUARY, THE VENDOR WILL PROVIDE AN INVENTORY LISTING FOR THE LATEST PERIOD THAT IDENTIFIES EACH CELLULAR DEVICE ASSIGNED TO THE STATE. THE REPORT MUST BE SORTED BY STATE AGENCY AND WILL INCLUDE THE FOLLOWING INFORMATION:

- * EACH CELL PHONE NUMBER
- * TOTAL NUMBER OF CELL PHONES/DEVICES PER STATE AGENCY
- * TOTAL MINUTES OF USAGE PER STATE AGENCY
- * GRAND TOTAL OF TELEPHONES/DEVICES
- * GRAND TOTAL OF MINUTES OF USAGE

THIS REPORT WILL BE PROVIDED AT NO COST TO THE STATE.

COVERAGE AREA MAP(S):

VENDORS MUST PROVIDE A PREDICTIVE RF MODELING MAP SHOWING IN-BUILDING, IN-CAR AND IN-STREET COVERAGE FOR PHONE AND DATA SERVICE. MAP SHOULD BE C-SIZE AT A MINIMUM. VENDORS SHOULD PLACE MAP IN A SEALED ENVELOPE AND IDENTIFIED AS A MAP. THE MAP WILL BE OPENED ONLY DURING THE EVALUATION PROCESS AND WILL NOT BE MADE PUBLIC.

AREA CODE BLOCKING:

VENDORS MUST DESCRIBE ANY CAPABILITIES THEY HAVE TO BLOCK OR PREVENT CALLS TO 900 AND OTHER HIGH FRAUD AREA CODES. ALSO DESCRIBE ANY OTHER FEATURES TO RESTRICT CALLING SUCH AS CALLS TO LOCAL NUMBERS AND 1-800 NUMBERS.

ADDITIONAL REQUIRED PRICING:

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VENDORS MUST INCLUDE IN THE "CATALOG DETAIL PRICE SHEET" ANY OVERAGE CHARGES ASSOCIATED WITH ANY USAGE PACKAGE. IF THE VENDOR DOES NOT INCLUDE OVERAGE CHARGES FOR A PLAN, THE STATE WILL INTERPRET THAT TO MEAN THE VENDOR DOES NOT INTEND TO CHARGE ANY OVERAGE CHARGES FOR THAT PLAN. THE VENDOR CANNOT TURN OFF A PHONE DUE TO A STATE EMPLOYEE GOING OVER THE PLAN MINUTES.

THE STATE UNDERSTANDS THAT FEES FOR DIRECTORY ASSISTANCE CALLS ARE REGULATED BY THE FCC AND ARE CONSIDERED A PASS-THROUGH CHARGE BY THE CELLULAR PROVIDER. THE STATE WILL PAY NO MORE THAN WHAT THE FCC CHARGES FOR DIRECTORY ASSISTANCE CALLS. THE VENDOR SHOULD INCLUDE IN THE BID ANY FREE DIRECTORY ASSISTANCE ACCESS PHONE NUMBERS AVAILABLE TO USERS IN ORDER TO PREVENT INCURRING CHARGES FOR FCC DIRECTORY ASSISTANCE CALLS.

VENDORS MUST PROVIDE COMPLETE CATALOG PRICING FOR REPLACEMENT EQUIPMENT INCLUDING BUT NOT LIMITED TO: PHONES, BATTERIES, ANTENNAS, POWER SUPPLIES, ADAPTORS ETC. THIS PRICING SHOULD BE SHOWN ON THE ATTACHED DETAIL PRICING SHEETS ALONG WITH STOCK/ITEM/MODEL NUMBERS AND ANY NECESSARY DESCRIPTIVE INFORMATION FOR EACH SPECIFICATION CATEGORY.

SAMPLES:

A WORKING SAMPLE MAY BE REQUESTED AT NO COST TO THE STATE AT ANY TIME DURING THE LIFE OF THE CONTRACT. BOTH THE EQUIPMENT AND THE SERVICE WILL BE PROVIDED AT NO COST TO THE STATE FOR A MINIMUM TEN DAY TEST PERIOD.

WARRANTY:

ALL EQUIPMENT MUST HAVE A MINIMUM ONE (1) YEAR WARRANTY. IF THE EQUIPMENT BID MANUFACTURER'S WARRANTY IS LESS THAN ONE (1) YEAR, THE VENDOR MUST PROVIDE WARRANTY COVERAGE EQUAL OR SUPERIOR TO THE MANUFACTURER'S WARRANTY FOR THE TIME PERIOD NEEDED TO COMPLETE THE ONE (1) YEAR REQUIREMENT. VENDORS MUST DESCRIBE IN DETAIL ALL COMPONENTS COVERED BY THE WARRANTY. FOR THOSE COMPONENTS NOT COVERED, THE VENDOR IS TO PROVIDE THE PRICING FOR EACH OF THE COMPONENTS AND LABOR COST TO REPLACE EACH COMPONENT IN THE CATALOG PRICING UNDER THE MISCELLANEOUS CATEGORY.

REPAIR SERVICE:

ALL WORK IS TO BE DONE BY THE VENDOR OR MANUFACTURER. SUBCONTRACTING CELLULAR SERVICE IS NOT PERMISSIBLE. THE STATE WILL OPERATE WITHIN THE SERVICE CYCLE OF THE VENDOR. HOWEVER, WHEN REPAIR SERVICE IS REQUIRED, A "LOANER PHONE" IN GOOD WORKING ORDER SHALL BE PROVIDED AS AN INTERIM REPLACEMENT. THE LOANER MUST HAVE THE CAPABILITY TO PERFORM SO AS NOT TO RESTRICT ITS USE.

NON-WARRANTY SERVICE:

IF A CELLULAR PHONE BECOMES INOPERABLE THROUGH CUSTOMER MISUSE OR ABUSE OR THE WARRANTY HAS EXPIRED, THE STATE WILL BE RESPONSIBLE TO GET IT BACK IN OPERATION. THE "LOANER PHONE" ALSO APPLIES IN THIS SITUATION.

RURAL SERVICE AREA (RSA):

IF A CONTRACT VENDOR BECOMES LICENSED TO PROVIDE SERVICE IN AN RSA OR ONE OF THE COUNTIES COMPRISING AN RSA, HE WILL PROVIDE THE EQUIPMENT AND SERVICE IN THAT MARKET AT THE SAME RATE PROVIDED IN THIS CONTRACT, PROVIDED THE TERRITORY IS NOT ALREADY SERVED BY A CONTRACT VENDOR.

DESCRIPTION OF MSA (METROPOLITAN SERVICE AREA):

ANNISTON - MSA	BIRMINGHAM - MSA	DOTHAN - MSA
- CALHOUN CO	- JEFFERSON CO	
	- WALKER CO	- DALE CO

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- ST. CLAIR CO	- HOUSTON CO	
- SHELBY CO		
GADSDEN - MSA	HUNTSVILLE - MSA	MOBILE - MSA
- ETOWAH CO	- LIMESTONE CO	- MOBILE CO
	- MARSHALL CO	- BALDWIN CO
	- MADISON CO	
MONTGOMERY - MSA	FLORENCE - MSA	PHENIX CITY - MSA
- MONTGOMERY CO	- LAUDERDALE CO	- RUSSELL CO
- AUTAUGA CO	- COLBERT CO	
- ELMORE CO		
TUSCALOOSA - MSA		
- TUSCALOOSA CO		

DESCRIPTION OF RSA (RURAL SERVICE AREA):

ALABAMA RSA #1	ALABAMA RSA #2	ALABAMA RSA #3
- BLOUNT CO	- CHEROKEE CO	- CHOCTAW CO
- CULLMAN CO	- DE KALB CO	- FAYETTE CO
- FRANKLIN CO	- JACKSON CO	- GREENE CO
- LAWRENCE CO		- HALE CO
- MARION CO		- LAMAR CO
- MORGAN CO		- MARENGO CO
- WINSTON CO		- PICKENS CO
		- SUMTER CO
ALABAMA RSA #4	ALABAMA RSA #5	ALABAMA RSA #6
- BIBB CO	- CHAMBERS CO	- CLARKE CO
- CHILTON CO	- CLAY CO	- CONE CUH CO
- DALLAS CO	- CLEBURNE CO	- ESCAMBIA CO
- LOWNDES CO	- COOSA CO	- MONROE CO
- PERRY CO	- RANDOLPH CO	- WASHINGTON CO
- WILCOX CO	- TALLADEGA CO	
	- TALLAPOOSA CO	
ALABAMA RSA #7	ALABAMA RSA #8	
- BUTLER CO	BARBOUR CO	
- COFFEE CO	BULLOCH CO	
- COVINGTON CO	HENRY CO	
- CRENSHAW CO	LEE CO	
- GENEVA CO	MACON CO	
- PIKE		

DISCONTINUED EQUIPMENT:

IF ANY EQUIPMENT IS DISCONTINUED DURING THE VALID CONTRACT PERIOD, THE CONTRACT VENDOR WILL MAKE AVAILABLE EQUIPMENT THAT IS EQUAL TO OR SUPERIOR IN PERFORMANCE, FUNCTIONS AND FEATURES. THE REPLACEMENT EQUIPMENT SHALL BE AVAILABLE THROUGH THE CONTRACT UNDER THE SAME PRICING, TERMS AND CONDITIONS AS THE ITEM(S) IT REPLACES.

LOST OR STOLEN TELEPHONES:

THE VENDOR MUST MAINTAIN A 24 HOUR, 7 DAY-A-WEEK NUMBER FOR REPORTING LOST OR STOLEN EQUIPMENT SO THAT SERVICE MAY BE SHUT OFF FOR THE NUMBER(S) INVOLVED. THE STATE WILL NOT BE RESPONSIBLE FOR ANY USAGE EXPENSES OR OTHER CHARGES AFTER REPORTING THE EQUIPMENT LOST OR STOLEN.

INSTRUCTIONS AND TRAINING:

VENDORS MUST PROVIDE LEGIBLE PRINTED INSTRUCTIONS ON THE USE OF THE VENDOR'S EQUIPMENT, SERVICE AND FEATURES. THESE INSTRUCTIONS MUST BE

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INVITATION TO BID

EASILY UNDERSTOOD BY PERSONS UNFAMILIAR WITH CELLULAR EQUIPMENT, SERVICES, AND/OR THE FEATURES PROVIDED. WHEN REQUESTED, THE VENDOR MUST SUPPLEMENT THE PRINTED INSTRUCTIONS WITH PERSONALIZED INSTRUCTION FOR ONE OR MORE USERS AT NO ADDITIONAL COST TO THE STATE.

PROTECTION AGAINST THEFT OF SERVICE:
VENDORS ARE TO DESCRIBE ANY FEATURES OR SERVICES USED TO PROTECT AGAINST THEFT OF SERVICES SUCH AS DUPLICATION OF IDENTIFICATION NUMBERS TRANSMITTED BY CELLULAR EQUIPMENT OR THROUGH DUPLICATION OF FIRMWARE EQUIPMENT IDENTIFICATION NUMBERS FROM STOLEN EQUIPMENT, AND OTHER UNAUTHORIZED USED.

RESPONSE TO INVITATION TO BID:
VENDORS MUST SUBMIT ONE (1) ORIGINAL PAPER BID RESPONSE AND TWO (2) PAPER COPIES TO STATE PURCHASING. VENDORS MUST ALSO SUBMIT A SOFT (ELECTRONIC) COPY OF THE "CATALOG DETAIL PRICE SHEET" ON A PROPERLY LABELED CD.

ASSIGNMENT OF CONTRACT:
THE VENDOR MUST NOT ASSIGN, SUBLET OR TRANSFER ANY CONTRACT RESULTING FROM THIS SOLICITATION WITHOUT WRITTEN PERMISSION FROM THE STATE PURCHASING DIRECTOR.

***** E-RATE *****

THE SCHOOLS AND LIBRARIES PROGRAM OF THE UNIVERSAL SERVICE FUND (E-RATE) MAKES DISCOUNTS AVAILABLE TO ELIGIBLE SCHOOLS AND LIBRARIES FOR TELECOMMUNICATION SERVICES, INTERNET ACCESS, AND INTERNAL CONNECTIONS. THE PROGRAM IS INTENDED TO ENSURE THAT SCHOOLS AND LIBRARIES HAVE ACCESS TO AFFORDABLE TELECOMMUNICATIONS AND INFORMATION SERVICES. THE SERVICES OF THIS RESULTING CONTRACT INCLUDE ELIGIBLE E-RATE SERVICES THAT E-RATE ELIGIBLE ENTITIES INCLUDING PUBLIC K-12 SCHOOLS AND LIBRARIES OF ALABAMA MAY CHOOSE TO PURCHASE.

DETAILED INFORMATION ABOUT THE E-RATE PROGRAM CAN BE FOUND AT [HTTP://WWW.USAC.ORG/SL/](http://www.usac.org/sl/). IT IS A REQUIREMENT THAT THE AWARDED VENDOR WILL PROVIDE A SERVICE PROVIDER IDENTIFICATION NUMBER (SPIN) AND MAINTAIN ELIGIBLE STATUS WITH THE UNIVERSAL SERVICE ADMINISTRATIVE COMPANY (USAC) AND THE FEDERAL COMMUNICATIONS COMMISSION (FCC) IN ORDER TO PARTICIPATE IN THE E-RATE PROGRAM. IN THE EVENT THAT AN E-RATE ELIGIBLE APPLICANT APPLIES FOR E-RATE ELIGIBLE SERVICES AND IS DENIED FUNDING BY USAC OR FCC THE VENDOR MUST AGREE THAT THE APPLICANT IS TO NOT BE HELD LIABLE FOR THE PURCHASE OF THE SERVICES THAT WERE TO BE ESTABLISHED AS A RESULT OF THE E-RATE APPLICATION.

FREIGHT TERMS:
ALL ORDERS SHALL BE F.O.B. DESTINATION TO ANY POINT IN ALABAMA. ITEMS WILL BE DELIVERED TO THE OFFICE OF THE ORDERING AGENCY LISTED ON THE PURCHASE ORDER WITH ALL FREIGHT CHARGES PAID BY THE VENDOR. DOCK DELIVERIES ARE NOT ACCEPTABLE.

CONTRACT PERIOD:
ESTABLISH A 12 MONTH CONTRACT WITH AN OPTION TO EXTEND FOR A SECOND, THIRD, FOURTH, AND FIFTH 12 MONTH PERIOD WITH THE SAME PRICING, TERMS AND CONDITIONS. THE SECOND, THIRD, FOURTH, OR FIFTH 12 MONTH PERIOD, IF AGREED BY BOTH PARTIES, WOULD BEGIN THE DAY AFTER THE FIRST, SECOND, THIRD, OR FOURTH 12 MONTH PERIOD EXPIRES. ANY SUCCESSIVE EXTENSION MUST HAVE WRITTEN APPROVAL OF BOTH THE STATE AND VENDOR NO LATER THAN 30 DAYS PRIOR TO EXPIRATION OF THE PREVIOUS 12 MONTH PERIOD.

NOTICE: UNDER STATE PURCHASING LAWS, AGENCIES HAVE THE RIGHT TO CANCEL SERVICE WITH A THIRTY DAY WRITTEN NOTICE (THIS WOULD BE A PURCHASE ORDER CHANGE). THERE WILL BE NO EARLY TERMINATION FEE APPLIED.

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INVITATION TO BID

NEW EQUIPMENT:

ALL EQUIPMENT MUST BE NEW AND UNUSED AND ACCEPTABLE BY THE ORIGINAL EQUIPMENT MANUFACTURER FOR THEIR MAINTENANCE.

REQUESTED INFORMATION:

ANY ADDITIONAL INFORMATION REQUESTED FROM A VENDOR MUST BE FURNISHED WITHIN THREE (3) DAYS FROM RECEIPT OF REQUEST. FAILURE TO DO SO MAY RESULT IN THE REJECTION OF YOUR BID.

PRICE DECREASES:

THE BUYER SHALL BE NOTIFIED IMMEDIATELY IF THERE ARE ANY PRICE DECREASES AFFECTING A STATE TERM CONTRACT. THE STATE SHALL RECEIVE THE BENEFIT OF THE DECREASE AS SOON AS POSSIBLE IN ACCORDANCE WITH THE WRITTEN NOTIFICATION FROM THE CONTRACT VENDOR.

QUANTITY:

THE EXACT QUANTITY FOR EACH ITEM IS NOT KNOWN AT THIS TIME. THE STATE DIVISION OF PURCHASING DOES NOT GUARANTEE THAT THE STATE WILL BUY ANY AMOUNT. ORDERS WILL BE PLACED BY DEPARTMENTS AS NEEDED AND WILL GIVE COMPLETE SHIPPING INSTRUCTIONS. THIS ALSO APPLIES TO CELLULAR AIRTIME. THE NUMERAL "1" IN THE QUANTITY COLUMN IS FOR PURCHASING IN-HOUSE USE ONLY.

THE STATE ESTIMATES THAT THE CURRENT CELLULAR/WIRELESS ENVIRONMENT IN THE STATE CONSISTS OF:

- *1341 HANDSETS (OF WHICH THE MAJORITY ARE IN MONTGOMERY, WITH THE REST BEING SCATTERED AROUND THE STATE)
- *1700 AIR CARDS
- *426 PDA/SMARTPHONE DEVICES
- *722 BLACKBERRY DEVICES

NOTE: 80% OF THE PDA AND BLACKBERRY USERS HAVE A VOICE PLAN ADDED AND IS NOT REFLECTED IN THE HANDSET COUNT

THE STATE CANNOT SUPPLY ANY QUANTITIES USED BY LOCAL GOVERNMENTS.

QUANTITY:

PROMOTIONAL OFFERINGS CONSISTING OF CONTRACT ITEMS* WILL BE CONSIDERED AND ARE OFFERED AT A REDUCED PRICE FOR THE PROMOTIONAL PERIOD. A PROMOTIONAL OFFERING OF ITEMS NOT ON CONTRACT WILL BE CONSIDERED IF THE PRICE IS EQUAL TO OR LESS THAN THE SUM OF THE CONTRACT PRICES. THE STATE WILL NOT FILE FOR REBATES; THE VENDOR MUST OFFER AND BILL AT THE NET DISCOUNTED PRICE OF THE APPLICABLE OFFERING. VOLUME DISCOUNTS WILL BE ALLOWED WITH THE PROVISION THAT ANY PURCHASING ENTITY THAT PURCHASES THE EQUIVALENT VOLUME BE OFFERED THE SAME RATE OF DISCOUNT.

*PROMOTIONS MAY ONLY BE EXTENDED TO EQUIPMENT AND ACCESSORIES.

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INVITATION TO BID

THE FOLLOWING CONFERENCES WILL BE HELD

CONFERENCE

LOCATION

MANDATORY PRE-BID CONFERENCE

DATE: 09/10/09

TIME: 10:00 AM

STATE PURCHASING

RSA UNION BLDG SUITE 192

100 N. UNION STREET

MONTGOMERY, AL 36130

PRICE SHEET

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	UNIT PRICE	EXTENDED AMOUNT
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UNLESS SPECIFIED OTHERWISE BELOW:

SHIP TO: R1 /

STATEWIDE

00001	COMMODITY CODE: 725-17-000000 DIGITAL/1400 MHZ PERSONAL COMMUNICATIONS	1	LOT	_____	_____
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PAGE TOTAL

BID TOTAL

